

Fuel and Automotive Property Advisers

**Barber Wadlow** 

City Service Station,
Commercial Road,
Hereford, Herefordshire,
HR1 2BG



- Highly prominent site, Hereford city centre
- Freehold
- Free of fuel tie in October 2019

- Fuel sales: circa 2,300,000 litres per annum
- Shop sales: circa £670,000\* per annum
  - Scope to enhance trading performance through re-branding and undertaking shop extension

    \*Excluding VAT, services and lottery

### **Location & Situation**

The property is located in Hereford, the county town of Herefordshire, with a population of 55,800 inhabitants [source: Census 2011]. The town is situated 27 miles to the south west of Worcester, 29 miles north west of Gloucester and 50 miles to the south of Shrewsbury.

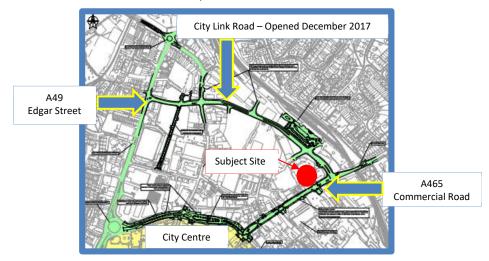


The property is situated 0.4 mile to the north east of the city centre and fronts the A465 Commercial Road, which is one of the main arterial routes in/out of the city centre, benefiting from an annual average daily traffic flow of 14,566 vehicles [source: DfT 2016].

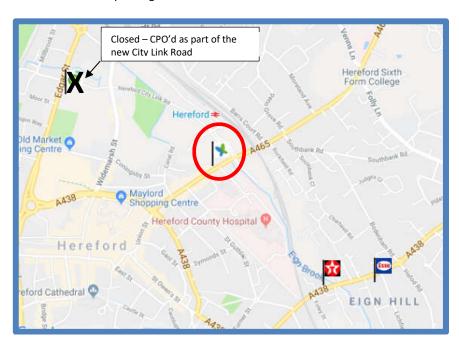
The property is prominently situated at the front of a Morrisons supermarket (no petrol filling station), directly opposite a KFC, Lidl and Pets at Home. The location is further enhanced by the Hereford County Hospital, 0.1 mile to the south, and Hereford Train Station at a similar distance to the north.



The profile of the location and site accessibility has also been improved with the development of the new City Link Road, which opened in December 2017. The £34million development provides a circa 0.5-mile link road between the A49 Edgar Street and A465 Commercial Road and is intended to improve vehicular circulation in the area.



The subject site is the only petrol filling station on the A465 (see plan below) within Hereford. There is also limited c-store competition nearby that benefits from dedicated off-street customer car parking.



# **The Property**

The property comprises a petrol filling station, incorporating fuel forecourt, convenience store building, valeting facilities and customer car parking.

The forecourt is equipped with four dispensers, arranged in a square formation and protected by a steel-framed, flat-topped illuminated canopy.

The shop building extends to  $78.4m^2$  ( $844ft^2$ ) and provides a retail sales area of  $62.0m^2$  ( $667ft^2$ ).

Valeting facilities comprise a former car wash bay that is currently leased to a hand car wash operator, as well as an air tower.

The site extends to 0.123 hectare (0.305 acre) and benefits from two access points off Commercial Road.

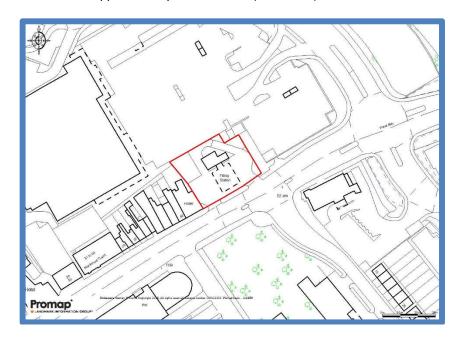
Forecourt	3x4-nozzle and 1x6- nozzle multi-product dispensers in square formation		Dispenser Type		Gilbarco Veederoot	
Canopy Clearance Height	3.5 metres		Forecourt Brand		Harvest	
Totem Pole	Yes		Separate HGV Forecourt		No	
Approximate No of Car Parking Spaces	10		Forecourt Surface		Sectional concrete / Tarmacadam	
TANK FARM:						
	Tank	Product		Capacity (Litre	es)	Date
	No.					Installed*
	1	Diesel		13,000		1960
	2	Unleaded		13,400		1960
	3	Unleaded		13,400		1960
	4	Super Unlea	ded	13,400		1979
	5	Unleaded		22,200		1979
	6	Diesel		26,000		1986
	Total			101,400		
	*All tanks	re-lined in 200	2			
Off-Set Fill Provided	No		LPG Tanks		No	
SHOP:						

Floor Area	Shop Building:			
FIOOI Alea	Shop Building:		<b>.</b>	2
	Description			t <sup>2</sup>
	Retail Shop	62	2.0 66	57
	Ancillary	16	6.4 17	77
	Total Gross Internal Ar	ea 78	8.4 84	14
No of Tills	2	Alcohol	Yes	
Lottery	Yes	Services (Paypoint. I	E- Yes	
		Pay, ETop-Up etc)	(= 1.11 )	
Food To Go	No	Coffee Machine	Yes (Tchibo)	
ATM	Yes (positioned in shop  – free to use)  [Operator: Yourcash.com]	free to use) Operator:		
VALETING:				
Car Wash	No	Jet Wash	0	
Hand Car Wash	Yes	Air / Water Tower 1 (air-only)		
OTHER:				
Drop-Off Boxes	No	Advertisement Hoardings:	No	



# **Site Area**

The site extends to approximately 0.123 hectare (0.305 acre).



## **Tenure**

Freehold.

# **Rating Assessment**

Address	Description	Rateable Value (wef)
City Self Service Station, Commercial Road, Hereford, HR1 2BG	Petrol filling station and premises	£45,500 (01.04.2017)
Hand Car Wash at City Service Station, Commercial Road, Hereford, HR1 2BG	Hand car wash and premises	£18,250 (01.04.2017)

# **EPC Rating**

Awaiting copy of EPC survey.

# **Trading Information**

	12 months to 31.12.2015	12 months to 31.12.2016	12 months to 31.12.2017
Total Fuel Sales (Litres) – including bunker sales	3,312,302	3,160,488	2,304,892
Bunker Sales (Keyfuels / UK Fuels)	346,743	433,238	392,981
Total Fuel Gross Profit (ppl)	3.70	3.40	3.69
Total Shop Sales (excl VAT, Lottery, Services, Valet Sales)	£674,857	£721,289	£669,177
Total Shop Sales Gross Profit (%)	24.44%	21.89%	21.85%
Services	£400,814	£396,435	£335,263
Hand Car Wash Rent (excl VAT)	£16,000	£16,000	£25,000
Commissions	£7,026	£8,755	£8,808

# **Trading Hours**

24 hours, seven days a week.

### **Business Information**

The following information is provided as a headline overview only. Further information will be provided in the legal pack.

#### **Fuel Supply Agreement**

Supplier:	Harvest Energy Limited
Expiry Date:	16 October 2019
Pricing Structure:	Platts' plus 2.85ppl unleaded / 2.99ppl diesel / 3.95ppl super unleaded (include credit card charges)
Credit:	5 days

The fuel supply agreement is to transfer with the property, subject to the terms and conditions of the supply agreement.

#### **Shop Supply Agreement**

The site is currently supplied by Costcutter Supermarkets Group under the Mace brand, but there is no agreement in place.

#### **Hand Car Wash**

There is a lease agreement in place in respect of the hand car wash, which is for a 12-month term from 01.11.2017 and the rent passing is £2,500 per month (including VAT).

#### **Other Agreements**

There are standard agreements in place in respect of the ATM and coffee machine, as well as other minor supply agreements, details of which will be provided in the legal pack.

#### Fixtures & Fittings / Equipment

All fixtures and fittings / equipment, including fuel dispensers, shop fit-out and back-office equipment are owned (i.e., free of any finance agreements).

All equipment will transfer with the property, although standard third party-owned items will be excluded. The selected purchaser will be free to engage with the supplier to secure new agreements.

#### TUPE

TUPE regulations will apply. Staff details / contract terms will be provided in the legal pack.



# **Proposal**

Offers are invited for the freehold interest, with vacant possession. Staff are to transfer subject to TUPE Regulations. Any supply agreements mentioned in the Business Information section above are also to transfer with the property.

### **Further Information**

If you require further information on this property, please do not hesitate to contact:

Alexandra Hess Email: alexandra.hess@barberwadlow.co.uk

Adam Wadlow Email: adam.wadlow@barberwadlow.co.uk

Tel: 0121 308 6060

Strictly confidential
Under no circumstances should staff on site be approached

Subject to Contract AGW/2018/0020/700 May 2018





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